

BROKERAGE WATCH

The firm was ranked 10th in sales in the United States. Its Roscoe Village office was named the 10th-ranked Century 21 office in the country.

The Century 21 International convention was held March 12-15 at the Mandalay Bay Hotel, Resort and Casino in Las Vegas.

Century 21 McMullen agents notch awards

Century 21 McMullen and its top agents notched honors during the Century 21 Chicagoland Region Awards Banquet held Feb. 23 at the Chicago Hilton and Towers.

The firm's president, **Barry Paoli**, was honored for leading a Grand Centurion office that posted \$400 million in sales last year.

A total of 21 Century 21 McMullen agents received awards for exceptional sales and performance.

Koenig & Strey moves Wheaton office

The Wheaton office of Koenig & Strey GMAC Real Estate recently moved to a new and larger location at 820 E. Roosevelt Road in Wheaton.

The move expands Koenig & Strey's presence in Chicago's western suburbs. The company also operates an office in Glen Ellyn and recently opened locations in Naperville and Downer's Grove.

The new Wheaton location was completely redone to Koenig & Strey's specifications. The 6,000-square-foot space will accommodate 70 sales associates and includes conference and administrative areas. **Rick Sanford** will continue as the branch executive at the office.

Former warehouses take top honors from NAHB

A group of six warehouses that once housed fruit and vegetables at Chicago's South Water Market that are now loft-style condominiums have taken top honors in the National Association of Home Builders' annual multifamily housing awards competition.

University Commons, developed by the Enterprise Companies and designed by Pappageorge/Haymes, Ltd., earned the association's Multifamily Community of the Year award. The award, sponsored by Freddie Mac, was presented in April.

The 929-unit loft conversion sits adjacent to the campus of University of Illinois-Chicago, and serves both the college community and the surrounding area with mid-priced homes. Developers saved the buildings' historic terra cotta facades and 12-foot ceilings.

New team joins Weichert

Steve and Sandy Beach, better known as "The Beach Team," have joined Weichert, Realtors® — Kingsland Properties in Wheaton as specialists in residential sales.

The Beach Team earned the prestigious Ruby Award in 2005 and 2006 while working with another real estate company. The Beaches live in Batavia. Before entering the real estate field, Steve Beach worked in engineering/building inspection code enforcement, while Sandy Beach worked for the U.S. Postal Service.

Garrison hits sales milestone

Matt Garrison, of Coldwell Banker Residential Brokerage's Lakeview office, was the regional category leader in sales volume and closed units in 2006, and also received the "Top Agent" award from Coldwell.

Garrison closed on 761 units with a sales volume of \$154.7 million last year. The company announced Garrison's accomplishments during its 2006 awards ceremony, which recognized the achievements made by the firm's real estate agents and managers.

Garrison has also won several international awards, including having the top-ranking team in units sold and the eighth-ranked team in sales volume out of 132,000 Coldwell Banker agents.

Leading Real Estate Companies honors affiliates

Leading Real Estate Companies of the World, a coalition of real estate firms devoted to the relocation business, in April presented awards to its network leaders and top performers. Nearly 800 real estate brokers, managers, relocation professionals, sponsors and guests from across the United States and 12 countries attended the annual event.

Leading Real Estate presented Baird & Warner with its Diamond Award, which recognizes the one firm that has demonstrated the greatest level of participation in all of Leading Real Estate's business offerings.

Nemerovski named top agent at Koenig & Strey

Joanne Nemerovski, broker associate with the Lincoln Park office of Koenig & Strey GMAC Real Estate, has earned the "Best of the Best City Individual," the top honor for sales production for an individual sales agent with the company.

Nemerovski received double honors, for being the top agent for Koenig & Strey's city offices and for the entire company. Koenig & Strey has four Chicago city locations with 450 sales agents and 15 suburban locations with an additional 700 agents.

Nemerovski also ranked second in production among GMAC Real Estate sales agents across the nation in 2006.



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